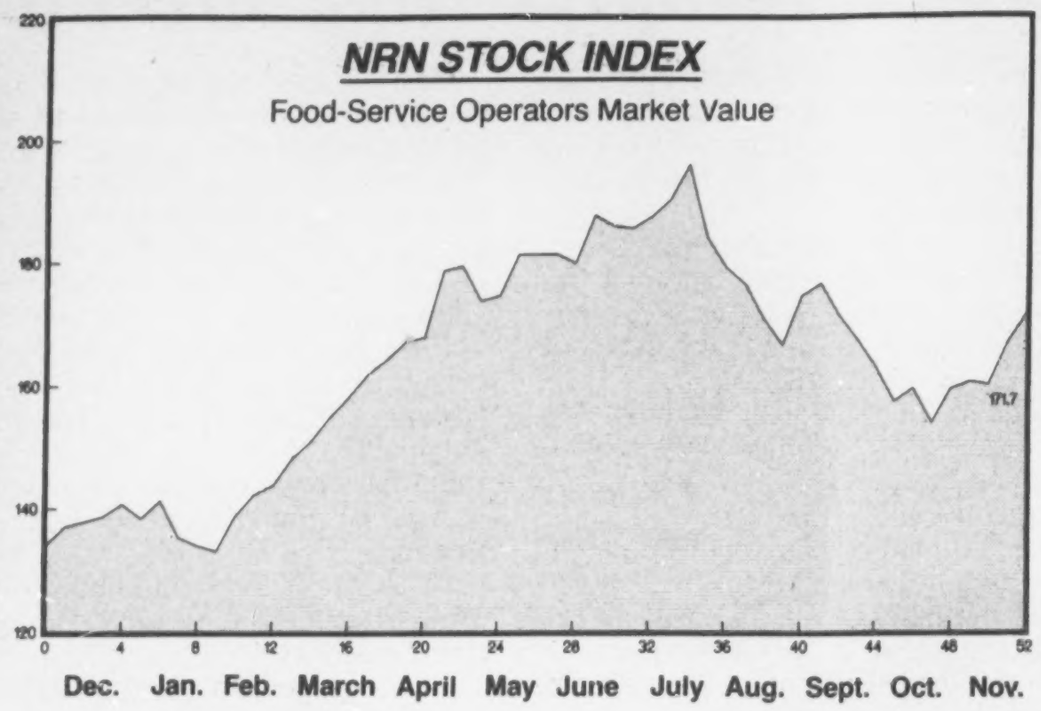
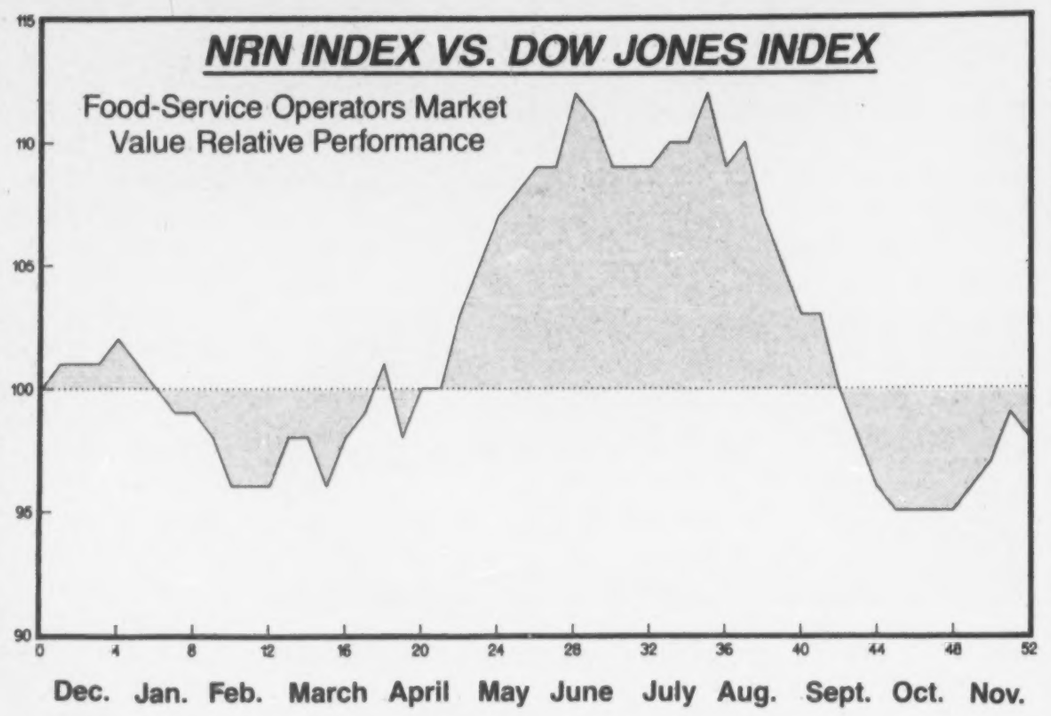
FINANCIAL NEWS

NOTES AND EXPLANATIONS: Market: N—New York Stock Exchange. A—American Stock Exchange. O—NASDAQ Over-The-Counter. M—NASDAQ National Market. **Reporting Period:** 3 mos.—First quarter of fiscal year. 6 mos.—First six months of fiscal year. 9 mos.—First nine months of fiscal year. fis-cal—Fiscal year. NEW—New report since last issue. **General Field Footnotes:** NA—Not available or not applicable. NC—Data required for calculation currently incomplete in our files. NE—Negative earnings invalidate calculations. NM—No meaningful figure. a—stock dividend. b—cash plus stock dividend. **The Charts:** The *NRN* Stock Index calculates the per cent change in the market value of food-service operators since Oct. 28, 1983. The *NRN* Stock Index vs. Dow Jones Index calculates the relative performance of the two indexes from their levels of 52 weeks ago.



Source: Media General Financial Services


NRN INDEX VS. DOW JONES INDEX
Food-Service Operators Market Value Relative Performance
115
110
105
100
95
90
0 4 8 12 16 20 24 28 32 36 40 44 48 52
Dec. Jan. Feb. March April May June July Aug. Sept. Oct. Nov.

Oct. 28, 1983 = 100

Company and Market	11-07-86 Close	Weekly Change Amt.	Weekly Change Pct.	Weekly Range High	Weekly Range Low	52-Week Range High	52-Week Range Low	Volume Weekly Shares Traded Total	Volume Weekly Shares Traded % Out	Volume 12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended	Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
-	$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Hotels, Motels, and Casinos																													
Brock Hotel ..... N	8.63	-.25	- 2.8	8.88	8.25	93.75	6.25	328	.50	.98	- 49.0	NE	.00	.0	NEW	9 mos.	09-86	42.5	55.8	.2	(39.1)	(.49)	(42.50)	136.9	184.5	.8	(38.9)	.13	(42.00)
Club Med ..... N	21.88	- .13	- .6	22.38	21.50	32.25	20.00	499	.36	.32	12.5	18.2	.20	.9	.....	9 mos.	07-86	73.5	62.3	(2.3)	(2.4)	(.17)	(.18)	266.8	221.5	17.7	15.5	1.29	1.13
Golden Nugget ..... N	10.00	.13	1.3	10.25	9.88	16.00	9.63	2,932	.95	1.45	- 34.5	50.0	.00	.0	.....	6 mos.	06-86	98.6	98.4	1.1	1.9	.04	.05	185.8	190.1	4.6	21.0	.15	.60
Hilton Hotels ..... N	71.00	1.63	2.3	72.00	70.50	80.25	60.50	4,505	1.82	.96	89.6	17.6	1.80	2.5	.....	9 mos.	09-86	189.0	169.2	23.8	20.4	.95	.82	543.4	528.1	71.7	71.4	2.87	2.87
Holiday Cp ..... N	71.50	- 2.50	- 3.4	74.00	70.63	75.50	54.25	11,214	4.45	6.14	- 27.5	15.3	1.16	1.6	.....	9 mos.	09-86	447.5	489.8	35.4	50.8	1.44	1.83	1256.0	1387.3	93.3	116.7	3.69	4.07
LaQuinta Mot ..... N	13.00	- .50	- 3.7	13.50	13.00	19.75	11.38	711	.52	2.07	- 74.9	40.6	.00	.0	.....	3 mos.	08-86	54.1	50.0	2.5	4.0	.18	.27	54.1	50.0	2.5	4.0	.18	.27
Prime Mtr Inn ..... N	35.13	- .75	- 2.1	36.00	34.50	45.38	24.50	4,311	1.48	1.85	- 20.0	24.2	.08	.2	NEW	3 mos.	09-86	90.1	74.5	11.8	7.8	.40	.30	90.1	74.5	11.8	7.8	.40	.30
Ramada Inns ..... N	6.88	.13	1.9	6.88	6.63	11.00	6.13	6,541	1.65	1.36	21.3	24.6	.00	.0	NEW	9 mos.	09-86	195.5	157.1	7.0	10.5	.18	.28	510.4	444.5	8.6	11.5	.22	.31
Resorts Intl A ..... A	53.50	2.88	5.7	54.63	50.63	77.00	41.50	1,856	3.27	2.73	19.8	NE	.00	.0	.....	6 mos.	06-86	115.8	119.4	(41.8)	5.4	(6.49)	.83	227.3	237.9	(46.8)	5.9	(7.27)	.91
Servico Inc ..... M	20.00	1.00	5.3	20.75	19.50	26.63	16.75	88	.23	.42	- 45.2	14.9	.00a	.0	.....	6 mos.	06-86	41.8	51.1	1.4	4.1	.36	1.07	79.5	93.1	.4	4.2	.11	1.11
Sonesta Intl ..... M	13.50	2.25	20.0	13.50	13.50	15.00	10.50	1	.00	.10	-100.0	NE	.20	1.5	.....	6 mos.	06-86	22.4	20.9	6.3	2.5	(.63)	.82	35.6	32.9	1.9	(1.2)	(2.09)	(.41)
Utd Inns ..... N	43.88	- 1.38	- 3.0	45.50	43.88	51.75	39.50	68	.26	.68	- 61.8	NE	.22	.5	.....	9 mos.	06-86	42.3	43.7	(1.4)	.7	(.68)	.28	123.8	128.4	(1.6)	1.5	(.61)	.59
Other Companies with Food-Service Operations																													
Allegheny Bev ..... M	14.25	1.75	14.0	14.25	13.00	30.00	8.75	7,018	8.56	4.59	86.5	NE	.40	2.8	.....	3 mos.	06-86	301.5	225.3	(2.4)	69.9	(.28)	10.94	301.5	225.3	(2.4)	69.9	(.28)	10.94
Benihana Natl ..... M	7.00	- .25	- 3.4	7.25	7.00	13.63	6.88	170	.50	1.16	- 56.9	NE	.00	.0	.....	3 mos.	06-86	27.1	28.1	(1.2)	1.1	(.36)	.36	27.1	28.1	(1.2)	1.1	(.36)	.36
Disney Walt Co ..... N	44.50	.63	1.4	44.63	42.75	54.88	23.25	14,553	1.12	1.96	- 42.9	27.3	.32	.7	.....	9 mos.	06-86	647.9	546.9	79.7	52.5	.59	.39	1744.5	1424.9	166.2	119.7	1.23	.89
Flanigan Ents ..... A	4.13	.13	3.1	4.25	4.00	6.25	3.50	46	.49	.31	58.1	NE	.00	.0	.....	9 mos.	06-86	7.5	12.8	(3.2)	NC	(2.93)	(.06)	29.3	44.7	(2.1)	.4	(1.73)	.40
Gen Mills ..... N	89.25	1.00	1.1	94.75	88.25	94.75	56.50	8,815	1.97	1.85	6.5	20.6	2.56	2.9	.....	3 mos.	08-86	1186.4	1067.9	59.1	48.9	1.32	1.10	1186.4	1067.9	59.1	48.9	1.32	1.10
Grace W R ..... N	55.38	- 1.63	- 2.9	57.25	54.50	60.75	39.00	13,557	3.26	2.72	19.9	18.8	2.80	5.1	.....	9 mos.	09-86	1321.2	1758.1	4.4	25.3	.10	.41	3982.2	5246.9	87.7	102.2	2.08	1.96
Hershey Foods ..... N	23.63	- 1.63	- 6.4	25.38	23.50	29.88	15.50	16,526	1.76	1.08	63.0	17.0	.54	2.3	.....	9 mos.	09-86	596.4	525.3	43.5	31.9	.46	.33	1554.6	1455.3	95.1	76.7	1.01	.81
Horn & Hardart ..... A	16.63	- .75	- 4.3	17.25	15.88	19.25	6.50	5,865	4.10	7.88	- 48.0	NE	.00a	.0	.....	6 mos.	06-86	100.8	91.3	(2.4)	(1.7)	(.20)	(.15)	187.0	173.6	(6.0)	(1.7)	(.50)	(.16)
LDBrinkman Cp ..... M	6.75	.13	1.9	6.75	6.38	9.88	5.25	1,018	1.70	2.25	- 24.4	32.1	.00	.0	.....	fiscal	07-86	62.4	57.9	(1.3)	(9.8)	(.24)	(.86)	249.0	246.0	2.0	1.2	.21	.08
Ogden Corp ..... N	46.25	- .63	- 1.3	48.00	45.38	48.00	27.50	4,374	2.28	1.93	18.1	NE	1.80	3.9	.....	9 mos.	09-86	76.4	263.8	11.4	4.5	.57	.22	616.0	766.1	31.7	21.9	1.62	1.12
Orange Julius ..... M	4.38	- .25	- 5.4	4.63	4.13	9.00	3.75	55	.31	.77	- 59.7	NE	.00	.0	.....	6 mos.	06-86	37.4	37.7	(.5)	(.4)	(.24)	(.21)	74.7	75.4	(.9)	(.7)	(.47)	(.42)
Pasquale Fd ..... M	18.25	- .75	- 3.9	18.25	17.75	19.00	8.00	82	.34	.31	9.7	36.5	.02	.1	.....	9 mos.	06-86	19.4	18.1	1.2	.9	.15	.11	57.0	49.8	3.1	2.2	.40	.29
PepsiCo Inc ..... N	28.13	.63	2.3	28.88	27.13	35.63	21.47	31,913	1.24	1.58	- 21.5	17.0	.64	2.3	.....	9 mos.	09-86	2532.8	2071.8	151.8	135.3	.58	.49	6503.9	5636.2	341.2	454.4	1.31	1.60
Pillsbury Co ..... N	75.00	- 1.88	- 2.4	77.00	74.63	82.38	57.13	6,113	1.41	1.65	- 14.5	15.3	2.00	2.7	.....	3 mos.	08-86	1382.8	1227.8	47.9	42.7	1.10	.98	1382.8	1227.8	47.9	42.7	1.10	.98
RJR Nabisco ..... N	51.25	- .88	- 1.7	52.75	51.00	55.13	25.25	51,970	2.07	1.16	78.4	13.5	1.60	3.1	.....	9 mos.	09-86	4085.0	4764.0	268.0	257.0	.97	.91	13992.0	11066.0	750.0	667.0	2.62	2.43
Southland Corp ..... N	56.88	4.88	9.4	57.00	52.13	57.00	40.00	23,368	4.89	1.57	211.5	13.0	1.12	2.0	NEW	9 mos.	09-86	480.9	3342.3	183.8	79.3	3.78	1.65	6499.3	9479.0	176.9	169.0	3.53	3.55
Vie de France ..... M	4.88	.13	2.6	5.25	4.75	8.63	4.75	1,995	1.84	1.35	36.3	17.4	.23	4.7	.....	3 mos.	09-86	14.7	14.3	.8	1.0	.08	.10	14.7	14.3	.8	1.0	.08	.10
Manufacturers and Distributors																													
Alco Standard ..... N	41.75	.75	1.8	43.00	41.25	46.75	34.50	1,143	.57	.58	- 1.7	18.5	1.24	3.0	.....	9 mos.	06-86	1141.4	1012.4	16.7	16.2	.80	.72	3208.1	2786.3	43.0	45.8	2.00	2.06
Anchor Hocking ..... N	32.50	.63	2.0	34.00	31.25	35.00	23.25	7,177	6.81	3.70	84.1	NE	1.48	4.6	.....	9 mos.	09-86	187.9	180.5	1.8	5.3	.18	.51	554.5	532.5	4.8	10.0	.46	.96
Anderson, Clay ..... N	65.88	.00	.0	0.00	23.97	71.13	44.63	0	.00	6.66	-100.0	48.1	.00	.0	.....	fiscal	06-86	257.5	436.2	(22.2)	3.4	(1.84)	.28	1056.5	1825.1	16.8	16.5	1.37	1.36
Angelica ..... N	25.50	- .13	- .5	26.00	25.38	29.75	22.00	161	.17	1.04	- 83.7	14.7	.60	2.4	.....	6 mos.	07-86	71.0	66.0	4.1	4.5	.44	.49	139.8	130.4	7.7	8.6	.83	.93
Anheuser Bu ..... N	25.88	- .63	- 2.4	26.75	25.38	29.06	17.69	21,634	.79	1.09	- 27.5	16.5	.48	1.9	.....	9 mos.	09-86	2022.0	1831.9	158.0	143.6	.51	.46	5749.8	5302.4	406.6	364.5	1.32	1.17
Borden Inc ..... N	50.38	1.63	3.3	52.00	48.25	52.00	28.44	9,602	1.29	1.07	20.6	18.0	1.12	2.2	.....	9 mos.	09-86	1272.4	1199.5	55.9	57.1	.89	.74	3645.7	3469.6	154.5	138.1	2.07	1.77
Bridgford Fds ..... M	6.00	.50	9.1	6.00	5.50	7.75	4.25	5	.04	.14	- 71.4	26.1	.00	.0	.....	6 mos.	04-86	13.4	12.7	.1	.1	.09	.04	27.0	25.7	.2	.2	.19	.14
Campbell Soup ..... N	61.50	- 1.13	- 1.8	63.50	61.25	68.50	44.00	2,744	.42	.79	- 46.8	17.8	1.32	2.1	.....	fiscal	07-86	1030.5	906.6	47.7	39.4	.74	.60	4378.7	3988.7	223.2	197.8	3.45	3.06
Canandaigua W ..... A	28.38	.88	3.2	28.38	27.63	38.50	18.56	34	.18	.45	- 60.0	5.2	.00	.0	.....	9 mos.	05-86	55.0	35.9	2.4	1.9	1.25	1.00	117.7	87.6	6.0	5.0	3.13	2.60
Carling OKeef ..... N	9.50	- .25	- 2.6	9.88	9.50	11.75	8.38	70	.03	.09	- 66.7	NA	.48	NA	NEW	6 mos.	09-86	255.6	262.4	4.2	2.5	.17	.09	504.4	504.0	9.8	3.7	.40	.12
Castle & Cooke ..... N	18.75	.50	2.7	19.13	18.00	19.13	12.25	7,159	1.47	1.15	27.8																		
Clorox Co ..... N	48.50	- .13	- .3	49.50	48.38	60.38	44.00	3,508	1.32	1.33	- .8	13.1	1.52	3.1	.....	3 mos.	09-86	273.8	285.1	29.0	26.4	1.09	1.00	273.8	285.1	29.0	26.4	1.09	1.00
Coca Cola Co ..... N	36.50	- .13	- .3	37.38	36.25	44.88	25.03	28,300	.73	1.02	- 28.4	18.5	1.04	2.8	.....	6 mos.	06-86	2463.5	2037.9	225.5	196.1	.58	.50	4365.3	3794.3	386.7	337.3	1.00	.86
Coors, Adolph ..... M	24.88	- 1.13	- 4.3	26.00	24.75	31.63	16.88	4,262	1.19	1.71	- 30.4	14.2	.50	2.0	.....	6 mos.	06-86	360.6	352.3	29.3	27.2	.82	.77	624.0	596.8	36.5	27.8	1.02	.79
ConAgra ..... N	59.63	.88	1.5	60.25	57.88	62.88	37.63	3,246	.98	.89	10.1	18.6	1.16	1.9	.....	3 mos.	08-86	1771.1	1575.8	27.8	22.6	.81	.65	1771.1	1575.8	27.8	22.6	.81	.65
Corning Glass ..... N	55.38	1.38	2.5	55.88	54.13	81.50	46.63	6,197	1.43	2.65	- 46.0	14.7	1.40	2.5	.....	9 mos.	09-86	549.0	474.5	46.6	9.7	1.04	.23	1419.5	1292.4	135.3	79.1	3.10	1.87
CPC Intl Inc ..... N	81.00	- 2.13	- 2.6	88.50	75.88	88.50	46.50	159,899	32.84	5.95	451.9	20.0	2.20	2.7	.....	9 mos.	09-86	1157.5	1051.4	59.0	14.4	1.21	.30	3346.9	3138.4	145.7	90.1	2.99	1.85
Crown Zeller ..... N	52.00	.00	.0	0.00	23.97	55.13	36.25	0	.00	.11	-100.0	19.4	1.00	1.9	.....	6 mos.	06-86	376.6	769.4	28.9	21.5	1.54	.63	1082.8	1531.4	29.5	40.7	1.56	1.19
Dart & Kraft ..... N	57.88	1.00	1.8	58.50	56.63	65.88	38.38	10,509	.78	1.45	- 46.2	19.6	1.72	3.0	.....	9 mos.	09-86	1266.8	2499.3	21.2	116.1	.17	.80	6327.8	7283.6	294.2	337.0	2.06	2.33
Dean Foods ..... N	31.25	1.50	5.0	31.63	29.50	33.69	25.13	3,049	1.14	.54	111.1	20.4	.46	1.5	.....	*	06-86	NC	NC	NC	NC	NC	NC	358.8	NC	10.7	NC	.40	NC
Doskocil Cos ..... O	1.19	.13	11.8	1.25	1.06	2.31	1.00	2,188	.37	.41	- 9.8	19.8	.00	.0	.....	9 mos.	09-86	61.8	28.0	.5	.9	.01	.01	169.1	79.4	2.7	2.4	.05	.04
Economics Lab ..... M	23.38	- .38	- 1.6	24.25	23.13	29.19	18.38	13,997	5.14	2.05	150.7	14.2	.58	2.5	.....	3 mos.	09-86	199.0	187.1	9.8	8.8	.36	.33	199.0	187.1	9.8	8.8	.36	.33
Fleming Cos ..... N	33.25	.75	2.3	33.38	31.88	44.88	31.00	5,942	2.72	1.44	88.9	13.5	1.00	3.0	.....	9 mos.	09-86	1794.4	1684.3	8.8	12.1	.40	.56	5765.0	5281.9	36.5	43.0	1.67	2.08
Fort How Pap ..... N	48.63	- 1.13	- 2.3	50.13	47.63	60.50	42.88	3,451	.51	.93	- 45.2	19.9	1.00	2.1	.....	9 mos.	09-86	450.1	362.9	42.5	44.1	.63	.69	1163.7	1044.6	126.3	121.1	1.88	1.91
Heinz, HJ ..... N	43.00	- .38	- .9	44.00	42.75	48.25	28.50	6,668	.50	.84	- 40.5	19.3	1.00	2.3	.....	3 mos.	07-86	1084.4	1048.1	85.7	81.6	.62	.59	1084.4	1048.1	85.7	81.6	.62	.59
Hormel, George ..... A	30.00	.00	.0	30.25	29.75	35.00	21.25	155	.08	.32	- 75.0	15.6	.56	1.9	.....	9 mos.	07-86	485.0	360.9	9.0	9.5	.47	.50	1408.0	1071.7	23.0	24.7	1.20	1.29
Intl Multifood ..... N	28.00	1.38	5.2	28.00	26.25	31.53	23.44	4,225	2.98	.84	254.8	14.5	1.17	4.2	.....	6 mos.	08-86	372.7	316.3	5.2	5.5	.36	.45	736.2	637.6	7.9	8.3	.57	.57
James River ..... N	32.75	.75	2.3	33.13	31.25	35.00	22.00	13,621	-2.64	2.97	- 11.1	17.6	.40	1.2	.....	3 mos.	07-86	1069.7	629.9	46.2	23.7	.58	.49	1069.7	629.9	46.2	23.7	.58	.49
Kellogg ..... N	50.25	- 1.00	- 2.0	52.63	49.63	58.75	31.50	10,191	.83	.68	22.1	20.5	1.00	2.0	.....	9 mos.	09-86	866.2	794.9	102.8	93.6	.83	.76	2531.4	2212.1	248.5	226.9	2.01	1.84
Litton Ind ..... N	81.13	- 1.38	- 1.7	82.63	79.63	92.25	71.75	5,083	1.87	1.53	22.2	32.2	.00	.0	.....	fiscal	07-86	1143.7	1116.9	30.0	76.1	1.07	2.03	4521.0	4590.6	71.1	299.5	2.52	7.27
Manitowoc ..... M	18.00	.00	.0	18.25	18.00	23.50	16.00	1,090	1.00	1.76	- 43.2	NE	.80	4.4	.....	3 mos.	09-86	63.9	34.7	4.7	3.5	.43	.32	63.9	34.7	4.7	3.5	.43	.32
McCormick ..... M	43.38	1.25	3.0	43.63	42.75	45.25	33.25	2,453	2.03	1.89	7.4	18.1	.88	2.0	.....	9 mos.	08-86	235.2	205.7	.4	3.8	.34	.31	681.9	605.8	8.5	10.9	1.01	.89
Oneida Ltd ..... N	12.00	- .13	- 1.0	12.50	11.88	18.63	9.88	582	.87	.97	- 10.3	20.3	.40	3.3	.....	6 mos.	07-86	60.3	57.5	(.8)	(2.2)	(.14)	(.33)	129.9	121.7	(.6)	(2.8)	(.11)	(.43)
Philip Morris ..... N	70.63	- 2.88	- 3.9	73.75	70.25	78.00	37.56	28,766	1.20	1.46	- 17.8	12.1	2.30	3.3	.....	9 mos.	09-86	6398.0	3634.8	414.0	394.0	1.73	1.65	18856.0	10668.4	1107.0	972.1	4.63	4.05
Proct & Gambl ..... N	76.00	1.00	1.3	77.13	75.50	82.50	60.75	15,073	.90	.82	9.8	17.6	2.70	3.6	.....	3 mos.	09-86	4356.0	3605.0	273.0	250.0	1.61	1.49	4356.0	3605.0	273.0	250.0	1.61	1.49
Quaker Oats ..... N	80.88	.38	.5	83.25	78.75	84.75	54.75	6,987	1.91	1.84	3.8	17.4	1.60	2.0	.....	3 mos.	09-86	960.3	845.6	33.4	27.7	.85	.68	960.3	845.6	33.4	27.7	.85	.68
Ralston Purina ..... N	72.75	.88	1.2	76.88	71.38	77.00	45.25	11,902	1.56	1.13	38.1	15.5	1.10	1.5	NEW	fiscal	09-86	1604.2	1428.2	65.4	53.9	.82	.73	5514.6	5863.9	363.5	256.4	4.70	3.15
Reynolds Metal ..... N	47.50	1.75	3.8	48.00	45.88	52.75	31.88	3,219	1.50	1.61	- 6.8	30.6	1.00	2.1	.....	9 mos.	09-86	910.8	875.8	23.0	(303.0)	.91	(14.02)	2775.0	2808.7	51.3	(283.2)	1.91	(13.56)
Rykoff-Sexton ..... N	26.50	.50	1.9	27.38	25.75	32.38	20.63	803	1.16	.58	100.0	20.2	.60	2.3	.....	3 mos.	07-86	287.3	222.9	1.6	3.2	.23	.46	287.3	222.9	1.6	3.2	.23	.46
Rymer Co ..... N	19.38	1.38	7.6	19.38	17.75	23.00	14.63	210	.68	.61	11.5	16.4	.00	.0	.....	9 mos.	07-86	70.1	23.2	2.3	1.0	.71	.29	184.6	85.0	3.4	2.9	.76	1.03
Sara Lee ..... N	71.25	- 1.50	- 2.1	72.75	70.00	73.63	47.13	6,145	1.16	1.25	- 7.2	17.1	2.00	2.8	.....	3 mos.	09-86	2080.0	1944.6	53.0	46.9	.96	.84	2080.0	1944.6	53.0	46.9	.96	.84
Scott Paper ..... N	83.88	- 1.00	- 1.5	85.75	83.50	88.38	64.50	4,333	1.16	1.33	- 12.8	13.1	1.36	2.1	.....	9 mos.	09-86	820.6	765.6	38.2	56.3	1.01	1.24	2450.6	2222.9	133.6	151.5	3.56	3.21
Shaby Wms ..... M	17.50	.63	3.7	17.75	16.75	28.00	14.34	1,687	1.62	2.37	- 31.6	19.7	.16	.9	.....	9 mos.	09-86	33.6	30.1	2.3	2.2	.22	.21	94.2	84.2	6.0	5.3	.58	.51
Smucker, J.M. ..... N	41.50	- .25	- .6	41.88	40.75	51.75	37.25	192	.26	.44	- 40.9	18.9	.60	1.4	.....	3 mos.	07-86	69.4	64.1	4.5	4.1	.61	.56	69.4	64.1	4.5	4.1	.61	.56
Staley Cont ..... N	30.63	2.75	9.9	33.63	27.50	33.63	22.88	38,651	13.37	2.61	412.3	34.8	.80	2.6	NEW	fiscal	09-86	863.9	738.4	18.2	(5.5)	.63	(.20)	2968.4	2707.9	26.2	6.6	.88	.19
Syeco Corp ..... N	30.25	- .25	- .8	30.63	29.63	33.88	20.88	1,967	.45	.59	- 23.7	21.9	.24	.8	.....	3 mos.	09-86	878.0	734.7	16.2	14.2	.37	.33	878.0	734.7	16.2	14.2	.37	.33
Tyson Food Inc ..... M	26.13	.00	.0	26.13	25.75	37.75	12.50	2,392	.54	1.19	- 54.6	25.1	.04	.2	.....	9 mos.	06-86	417.6	286.8	13.6	9.3	.32	.24	1043.7	844.6	35.7	28.1	.84	.68
Wilson Foods ..... M	9.63	.13	1.3	9.63	9.50	11.13	4.25	984	1.37	5.47	- 75.0	NE	.00	.0	.....	fiscal	07-86	362.1	390.9	2.5	(5.3)	.54	(.90)	1454.2	1533.2	(24.5)	(16.7)	(3.96)	(2.80)

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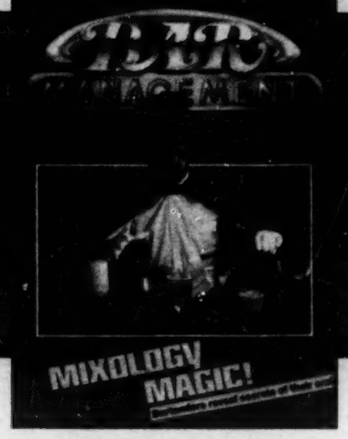
NEWSPAPER

Bar Management: Mixology Magic:

Special supplement/centerfold



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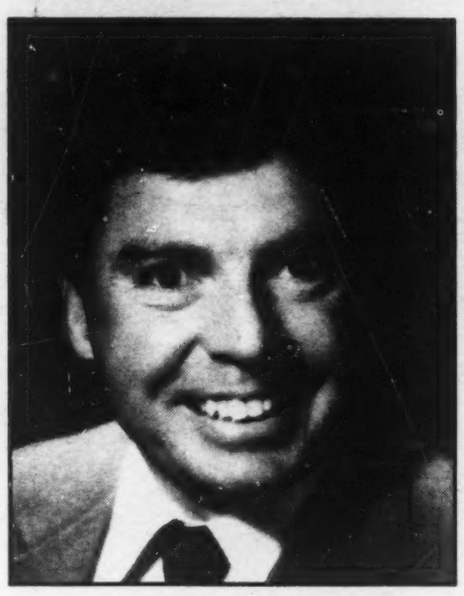
Calny dumps Larive

$54M buyout offer rejected

By Alan Liddle

SAN MATEO, Calif. — Robert T. Larive, who left Burger Chef in 1984 to oversee rapid expansion at Calny Inc., the largest and only publicly held franchisee of PepsiCo's Taco Bell, was fired Nov. 10 by Calny's directors, reportedly over a disagreement in "management philosophies."

At the same time, the board rejected as "inadequate" a $54 million buyout proposal from a group of investors that included Larive and his old Burger Chef boss, Terrance Collins.



Robert T. Larive
Fired by Calny's board

Briefly the head of Pepsi-

*(See **CALNY**, page 47)*

Jenkins replaces Scoggin as TGI Friday's president

By Peter Romeo

DALLAS — A two-year decline in earnings has spurred TGI Friday's to replace president and chief executive Daniel R. Scoggin with J. Michael Jenkins, a past operator of archrival Bennigan's.

Scoggin's departure is the latest in a long series of executive switches that have rocked food service this year.

Jenkins was recruited from Marriott Corp.'s Big Boy chain, which he joined last October as executive vice president and general manager after 15 years with S&A Restaurant Corp. Dallas-based S&A is the parent of the Steak and Ale and Benni… gan's chains.

Marriott had not named Jenkins' successor at Big Boy as of presstime.

*(See **SCOGGIN**, page 47)*

TGI Friday's
Dallas
Primary concept: T.G.I. Friday's casual theme restaurants
Number of units: **124**
Sales (9 months ended Sept. 30): **$269.5 million, up 14%**
Profit: **$3.5 million, down 55%**
Average unit sales: **$2.8 million**
Ownership: Carlson Cos., Minneapolis (76%)

Scoggin

Jenkins

Operators dish up Thanksgiving variety

By Paul Frumkin

Thanksgiving is a holiday that tends to generate either feast or famine for tablecloth restaurants.

For some operators, this traditional American celebration of the harvest can be a real day of plenty, when the house is packed at 3 p.m. and a dozen or so customers are still waiting in the lounge for available tables.

For others, though, Thanksgiving is more of a turkey, a day to close the doors and send a weary staff home to their families. For example, last year's Thanksgiving was a "disappointment" for Gordon Sinclair, owner of Gordon restaurant in Chicago. "It wasn't any big deal," he said. "We did about 100 covers."

As a result, he decided not to open for the holiday this year. "Besides, we're open seven days a week, and we're busy," he said. "This year I'll leave Thanksgiving to the hotels and give my employees the day off."

Whereas hotels must remain open on Thanksgiving anyway, many free-standing tablecloth restaurants have discovered that volume is not worth keeping the staff on. "The return is really not there," one proprietor of an upstate New York French restaurant

*(See **THANKSGIVING**, page 47)*

Thanksgiving sampler

- **Golden Lamb** (Lebanon, Ohio): *roast duckling, Swiss steak, roast leg of lamb, standing ribs of beef*
- **Colette** (Beverly Hills, Calif.): *pumpkin soup, candied sweet potato mousse*
- **Tujague's** (New Orleans): *turkey with shrimp Remoulade, oyster and spinach casserole*
- **Waldorf Astoria** (New York): *cream of pumpkin soup, country pâté with peach chutney*
- **McArthur Park** (Palo Alto, Calif.): *oakwood smoked turkey*

FOOD WATCH

Larison's: turkey all the way

CHESTER, N.J. — How can a restaurant with a name like Larison's Turkey Farm Inn do anything *but* turnaway business on Thanksgiving?

Located in western New Jersey in a restored farmhouse on 74 acres, Larison's specializes in turkey dishes—roast turkey, turkey Mornay, turkey tetrazzini, turkey pot pie and so on. But on Thanksgiving the restaurant pulls out all of the stops and serves a marathon "all-you-can-eat" family-style turkey dinner from 10:30 a.m. until closing—in other words, until the last customers have left the premises. Last Thanksgiving the 275-seat restaurant served 1,891 customers, which, according to general manager Louise Blaine, kept the staff running for some time.

The menu is quite traditional. In addition to the roast turkey, the $14.50-per-person dinner includes a choice of appetizers, turkey dressing, mashed potatoes, sweet potatoes, turnips, two vegetables, a choice of relishes, beverage and dessert.

But for those customers who are not interested in the turkey, there is also a choice of ham, fried shrimp, a fish platter and a 23-oz. Delmonico steak for the implausible price of $12.50. How does Larison's do it? "We don't make any money on the steak," Blaine admitted.

Additional food news, page 10 and elsewhere inside

Buffet chains make a comeback

Increase in customer traffic spurs modest expansion drive

By Carolyn Walkup

MINNEAPOLIS — A resurgence in all-you-can-eat buffets, an almost forgotten segment of food service, is taking place across the country.

At least four buffet chains are reporting a rise in customer traffic. Chain officials recently outlined modest but steady expansion plans for the next few years:

- International King's Table, based in Eugene, Ore., is planning new restaurants in the West.
- Royal Fork, based in Boise, Idaho, said it would open new outlets in Alaska, Michigan and several states in between.
- Old Country Buffet, based in Wayzata, Minn., is expanding in the Midwest.
- Mrs. Appleton's Family Buffet, based in Minneapolis, has set its sights on Florida markets.

*(See **BUFFETS**, page 16)*

NRN Photo

Employees at Old Country Buffet outlet in Brown Deer, Wis., stock a self-service counter with desserts.

Kraft food distribution volume nears $2B with six acquisitions

By Charles Bernstein

CHICAGO — Kraft's Foodservice Group is moving toward the final completion of six more acquisitions that would raise its distribution volume to well over the $2 billion mark.

The six are J. Rosenblum of New Jersey, McMahon Food of Indiana, Craig Distributing of Missouri, I. Feldman of Maryland, Perry Bros. of Renton, Wash. and Institutional Food Distributors of Jackson, Miss.

Kraft has set a goal of eventually becoming the No. 1 volume food-service distributor. Its six acquisitions already completed this year give it an added $700 million volume, or a $1.9 billion total distribution volume, group president R. Dean Nelson said.

After 10 years of building up food-service distribution, Kraft has finally moved solidly into third place, behind Houston-based Sysco's $3.5 billion-plus annual sales and Chicago-based CFS Continental's $2.1 billion food-service distribution volume.

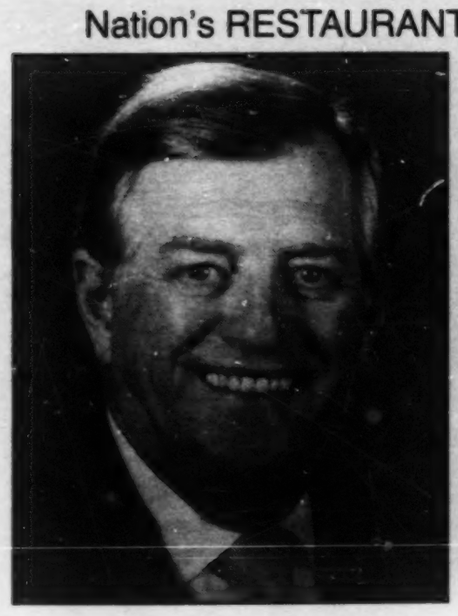
Kraft tried to acquire CFS two years ago but dropped out of the bidding when Staley came in with a higher offer. Since then, both Kraft and CFS have greatly widened their food-service distribution through acquisitions and are in a head-on share-of-market battle.

Running fourth and fifth in the food-service distributor volume derby are Los Angeles-based Rykoff-Sexton and Sara Lee Corp.'s Greenville, S.C.-based PYA/Monarch.

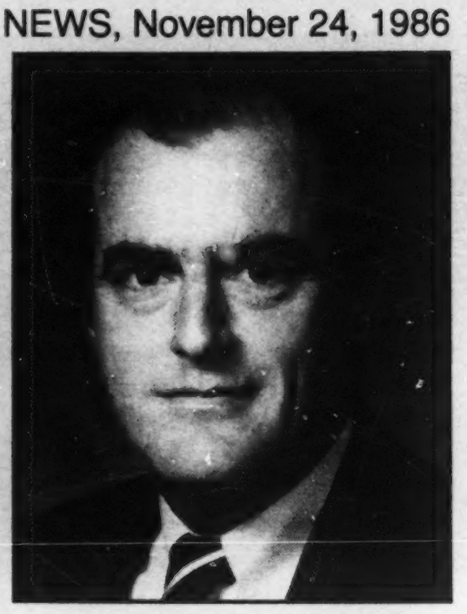
As powerful as Sysco is, Kraft sources said, its market share of food-service distribution sales is still under 4% of an estimated $100 million total food-service distributor market volume. The top 50 volume food-service distributor companies are said to have only a 20% total share.

"In the absence of any dominant, entrenched national competitors," asserted Kraft Inc. president Michael Miles, "the opportunity to build share in this industry is enormous."

With 44 full-line distribution centers around the country, Kraft distributes a healthy proportion of its own products, although the percentage has dropped in the widened mix following all the acquisitions. Of 22,000 products distributed by the company, 2,000 were described as Kraft branded and only 600 as Kraft manufactured.



R. Dean Nelson
Kraft group president



Michael Miles
Kraft president

Some still see Kraft's distribution of its own products along with other products as a potential conflict of interest. But Kraft sees it as a major asset.

"A prime element of difference and a key advantage," Nelson said, "is the Kraft name itself. Our research tells

*(See **KRAFT'S**, page 4)*

Marriott to acquire Sky Chefs' highway and airport outlets

By Peter Romeo

WASHINGTON — Marriott Corp. said it has penned a definitive agreement to acquire Sky Chefs' airport and toll road feeding concessions from Sky Chefs' new parent, Onex Capital Corp. of Toronto.

The purchase of Sky Chefs' concessions division will add more than 260 restaurants, lounges and gift shops to Marriott's fold. The outlets are located in 21 U.S. airports and along the state highway systems of New York and Illinois. The toll road restaurants operate under the names Rainbow House and The Chef.

The deal will narrow the field in the airport feeding market, which has been dominated by Marriott's Host subsidiary, Carson Pirie Scott's Dobbs Houses and Sky Chefs. Host is the segment leader, with facilities in 40 airports generating $50 million in annual sales, according to Marriott.

However, Sky Chefs has been gaining ground with its strategy of equipping terminals with units of well-known restaurant chains. For instance, the company recently won the contract for all concessions at the 800,000-sq.-ft. Peoples Express terminal being constructed at Newark International Airport in New Jersey. The bid included plans to bring in units of McDonald's, Sbarro, Nathan's Famous and Häagen Dazs, among others, as subtenants.

In its bid against Host and Dobbs for food concessions at San Jose International Airport in California, Sky Chefs said it would supply the terminal with a McDonald's and an ice cream parlor. Sky Chefs is the leader in the bidding, according to the *San Jose Mercury News*.

It is expected that Sky Chefs' airport operations will be merged with Host, while the Rainbow House and Chef units will become part of Marriott's highway-restaurant group. The group already operates about 100 food outlets nationwide, a spokesman said.

Host and Marriott's in-flight operations are overseen by executive vice president Daniel Altobello, while restaurant operations are the domain of executive vice president Francis W. ("Butch") Cash.

The sale of Sky Chefs' concessions "is being used to reduce debt," said Sky Chefs spokesman Joseph Camperson. "We anticipate growing our in-flight feeding operations." Sky Chefs services about 45 airlines from 35 flight kitchens. The company expects to generate sales of $400 million in 1986.

AMR Corp., the parent of American

*(See **MARRIOTT**, page 4)*

LATE NEWS DIGEST

Transworld sets Hilton sale

NEW YORK — In the first step of a liquidation to thwart a takeover by corporate raider Ronald O. Perelman, Transworld Corp. said it would sell the 90-property Hilton International hotel chain for at least $1 billion. Bidders were also expected for Transworld's Canteen contract-feeding operation, its Hardee's fast-food franchise and its Quincy's self-service steakhouses.

Service America to be sold

CHEVERLY, Md. — Crushed by its debt load, Allegheny Beverage Corp. said it would sell contract caterer Service America Corp. to shareholders and employees in order to raise cash. The company also said it would sell most of its other major operations as part of a sweeping recapitalization plan.

L-K renames units Ike's

MARION, Ohio — L-K Restaurants Inc. said it had chosen Ike's Great American Diner as the name for the coffee shops it is converting to 1950s-style restaurants over the next three to five years. L-K has made over two outlets into the diner format so far, the company said. The founding Ludwig family sold the 56-unit L-K coffee shop chain to former D'Lite's officials in April.

Quik Wok names Lavely

MIAMI — Anthony Lavely, 43, has been named president of Quik Wok, the 20-unit Pillsbury-owned chain of Oriental restaurants. Lavely, most recently marketing chief for Long John Silver, will report to J. Jeffrey Campbell, chairman and chief executive of Burger King Corp. Campbell also promoted Marc Weinstein to senior vice president of operations, reporting to Lavely. Weinstein had been Quik Wok's vice president and general manager. The chain is based in Irving, Tex.

1.1 **WALL STREET UPDATE**

Index dips to 170.6

NEW YORK — The *Nation's Restaurant News* Stock Index closed 1.1 points lower in the week ended Nov. 14, at 170.6. Price-change losers outnumbered winners by about 8 to 5.

(Full story, charts on pages 48-49.)

El Pollo Loco taps Massey

SANTA FE SPRINGS, Calif.— Denny's Inc. has named Howard F. Massey president of its 57-unit El Pollo Loco charbroiled chicken chain. Massey, formerly senior operations vice president of the Denny's chain, was also named a corporate vice president.

The Office chain acquired

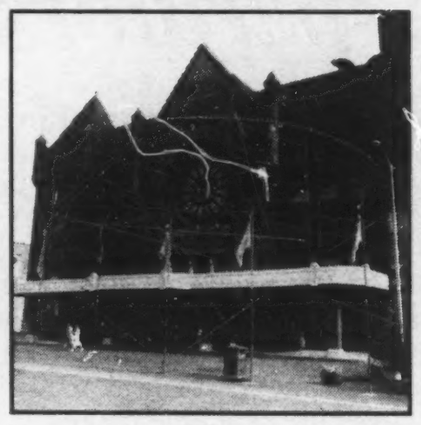
NEW YORK — Restaurant Associates Industries has acquired the six-unit Office Restaurant chain, which it will operate as a separate business, chairman and chief executive Martin Brody disclosed. The Office is a New Jersey-based chain of "neighborhood informal restaurants" with annual sales of about $10 million, Brody added. Jack Welch will remain president and chief operating officer.

Boesky to sell Beverly

BEVERLY HILLS, Calif. — Ivan F. Boesky, the Wall Street speculator recently barred from the securities markets and fined $100 million because of his admission of inside trading, has, with his partners, put the Beverly Hills Hotel up for sale for a minimum of $100 million. The landmark hotel is home of the Polo Lounge.

INSIDE THIS ISSUE

At least three of the approximately 40 restaurants at the Union Station festival marketplace in Indianapolis failed in the first six months. *Page 20.*



Famed Ritz Hotel in Paris said it is converting its centuries-old wine cellar into a museum and building a new cellar. *Page 26.*

A rise in counterfeit documents for illegal aliens is just one problem associated with the new immigration reform law. *Page 26.*

In Chicago, another bakery-restaurant concept specializing in oversized cinnamon rolls, has opened its doors. *Page 28.*

A large food court will open in February at the new AT&T Town Pavilion shopping and office center in Kansas City. *Page 29.*

Crabs remain the menu mainstay at the eight restaurants owned by Shirley and Brice Phillips. *Page 30.*

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Wendy's, PepsiCo in Coca-Cola firefight

By Charles Bernstein

NEW YORK — Wendy's sued PepsiCo for $300 million in damages earlier this month, and within hours PepsiCo returned the favor by suing Wendy's and Coca-Cola for $300 million in damages as the entire conflict escalated.

Wendy's suit, filed in U.S. District Court in Columbus, Ohio, contended that PepsiCo was trying to "wrongfully" block it from switching company-owned restaurants to Coca-Cola. Wendy's suit seeks to release it from the final four years of a five-year contract renewal with Pepsi. It charges Pepsi with antitrust violations and with abrogating the contract terms by allegedly showing favoritism toward its own chains (Taco Bell and Pizza Hut) at the expense of Wendy's.

Pepsi's suit, filed in New York State court here, maintained that Coca-Cola "induced" Wendy's to break the contract and seeks to hold Wendy's to the full five-year duration. It charges that Coca-Cola recruited several Pepsi-Cola executives with "intimate knowledge" of Pepsi's contract and programs with Wendy's.

Robert Barney, Wendy's chairman and chief executive, told *Nation's Restaurant News* that Pepsi's suit was "without merit" and was merely a response to Wendy's court action. "I personally notified Pepsi-Cola that we had filed the suit and suggested that all parties withhold any comment or actions for 24 hours, during which perhaps a settlement would be negotiated. But they turned around, released their own statements and proceeded to have papers served on three of our key executives at 3 a.m. at their homes."

Coca-Cola also called Pepsi's suit "without merit." PepsiCo in turn indicated that Wendy's suit was "without merit" and that Pepsi had planned to file its own suit regardless of any Wendy's action.

In response to Pepsi's charge that Coca-Cola had "induced" Wendy's to break the contract, other sources said that Wendy's had actually approached Coca-Cola to see if an agreement could be negotiated.

Barney did not confirm that, but he declared: "The fact is that we are still using Pepsi-Cola in our company units and will continue to do so unless and until we are granted court relief of the contract or a settlement is reached."

Barney launched into a tirade against Pepsi, saying that "when I watched some of Pepsi's chain advertising, particularly the Taco Bell TV ads directed against hamburgers, it sickened me to the point where I am absolutely convinced the whole thing is an illegal conflict."

Asked if any ill will had been generated by Pepsi's acquiring KFC rather than Wendy's, which reportedly had been a possibility, Barney asserted: "Are you kidding? No such merger was ever even dreamed of on either side. It was all pure wrong speculation."

John Cranor, Pepsi-Cola food-service division president, asserted that "the cola wars have always been defined by good clean competition in which you can win some battles and lose others. But this is another matter entirely. Willfully tampering with a contract and pirating employees to gain confidential information are practices that we simply cannot tolerate."

Cranor also declared that "Pepsi-Cola has consistently grown Wendy's sales in the face of otherwise declining [Wendy's] sales volume."

Edwin Mellett, who was president of Pepsi-Cola's food-service division for years, left two years ago (well before the five-year Pepsi contract renewal with Wendy's was signed) to become president of Coca-Cola U.S.A. At least two Pepsi food-service executives are known to have transferred to Coca-Cola in 1986.

In recent statements, Mellett and Barney both have been critical of Pepsico's ownership of restaurant chains. Coca-Cola does not own any restaurant chains.

Pizza Huts replace N.Y. Godfather's

(Continued from page 3)

nia-based Straw Hat Pizza from Marriott Corp.

Riese said, "There are 4,500 Pizza Huts in the country. The opportunity to be able to be a franchisee of the leader of the segment is obviously a one-of-a-kind opportunity."

Many of the converted units will be Pizza Hut Express, a scaled-down concept that the company is operating in two locations in Chicago and Pittsburgh. Although the express unit has the same menu as the regular restaurant, it has no table service and the counter resembles a fast-food operation.

Riese has been the Godfather's franchisee for more than three years. But there had been rumors for at least 1½ years that Riese wanted to replace Godfather's with Pizza Hut.

Godfather's marketing vice president, Charlie Henderson, said the chain was starting to turn around. October sales were 4% higher than last year's, he said, attributing the gain to the recent rollout of Hot Slices. New York units, however, always served pizza by the slice.

Domino's, the nation's Number 2 pizza chain in both sales and number of units, operates at least one delivery unit in Manhattan.

Marriott purchasing Sky Chefs' units

(Continued from page 2)

Airlines, sold Sky Chefs to Onex earlier this year for an estimated price of between $100 million and $150 million. Onex is a closely held company that specializes in the use of pension funds for leveraged buyouts.

Marriott said the acquisition of Sky Chefs' concessions division will be completed by year-end. It declined to specify the price.

The purchase is the latest in a long string of acquisitions for Marriott, the nation's second-largest food-service concern.

In 1986 alone, Marriott purchased Chateau Flight Kitchens, Canada's second-largest inflight feeder, and Saga Corp., the giant contract feeder. Last year it added Howard Johnson and Service Systems, among others.

Analysts contend that Marriott must continue acquiring other firms if it is to reach its 20% annual growth goal.

Marriott's sales, excluding Sky Chefs' operations, are expected to top $4.1 billion this year.

Garfield's, HI link up

(Continued from page 3)

with a broader menu than what they had. Our conversation went from one [hotel] to five."

Included on Garfield's menu are primè rib, steaks, an array of seafood items and Mexican specialties.

While putting Garfield's into hotels, Eateries is planning to develop three of four freestanding outlets in Tulsa, the company said.

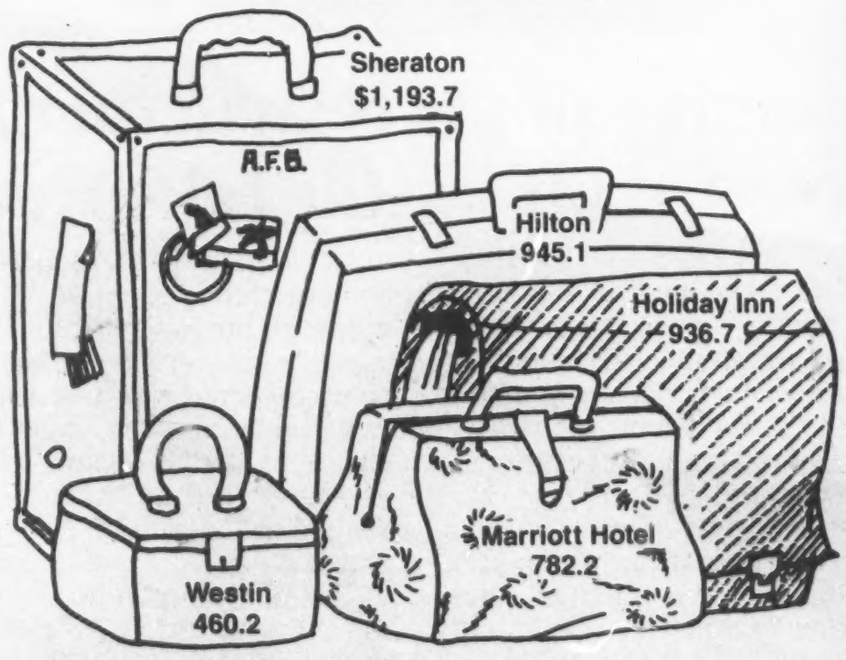
Eateries indicated that it will have seven Garfield's open by the end of 1986. The company also operates a more upscale concept called The Steak Joint.

Orza, who founded Eateries and brought it public earlier this year, is a former executive of Kelly-Johnston, operators of Duff's.

NRN FACT FILE

TOP HOTEL CHAINS RANKED BY SYSTEMWIDE FOOD SALES

(By Fiscal Year, in Millions)



Source: *NRN* research

Kraft distribution nears $2B

(Continued from page 2)

us the Kraft name stands more strongly for quality, value and service than any other name in the food industry. We are the only branded manufacturer of consumer products with its own food-service distribution network. That is a strong plus in Kraft's eyes because it means that the company understands food distribution and manufacturing."

Nelson conceded that "in looking back on the first several years of our food-service distribution efforts, it's now apparent that we didn't know all the basics of food-service distribution as well as we might have." But a strategic assessment review in 1983 revealed "numerous ways in which the group could improve operating procedures" for better service and higher profitability.

Among the new strategies that have emerged are a computerized Kraft LINK system for customers, a tightly scheduled vehicle service delivery system, a $250,000-a-year investment in special sales training, decentralized operations with authority concentrated in regional vice presidents and product extension tests to broaden distribution lines. Table top items, produce, beverages and cleaning supplies are currently being tried.

Kraft this year acquired Consolidated Distribution Center of Kansas City, LBJ Institutional Supply of Arizona, Sage Foods of Illinois, S. S. Pierce of Massachusetts, Moceri Produce of San Diego and Keeler Foods of Santa Ana.

Last year the company acquired distributors Westman Commission of Denver and Salt Lake City and Seaboard Foods of North Carolina.

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